

Paris, October 3, 2011

## Natixis voted best bank for covered bonds for 2011

Natixis was chosen by 340 participants in the covered bond market (issuers, investors and brokers) in a survey conducted in September 2011 by *The Cover*, a EuroWeek publication.

Natixis is currently ranked n°1 in the covered bond market by number of transactions managed (62 transactions)\*.

*The Cover's* award confirms Natixis' expertise in the covered bond market for over 12 years and its position as a leading global bank in 2011, in all currencies.

In the context of high market volatility, covered bonds are one of the main financing instruments available to banks. Because they provide a guarantee of security and transparency, banks world-wide have used them to raise more than €165 billion so far in 2011.

### Natixis' leadership within covered bond league tables in 2011:

- No. 1 bookrunner by number of issues in all classes of covered bonds (in euros, jumbo euros and all currencies) – source: Dealogic, 31/07/2011
- No. 1 league table position for "All Euros Covered Bonds" during 28 weeks out of 30 (source: Dealogic, 31/07/2011)
- Natixis is the only bank positioned as a top-ten bookrunner for each of Europe's ten principal covered bond markets (France, Italy, Spain, Germany and Austria, the Nordic countries, Benelux and the United Kingdom) – source: Dealogic, 31/07/2011

### A key partner for complex transactions:

- As at 31/07/2011, Natixis acted as lead bank on 56% of inaugural covered bond issues and on 19 syndicated covered bond transactions with a tenor of at least ten years.

Natixis is active in all jurisdictions and has market-leading knowledge of both investor and issuer requirements, on top of in-depth expertise in primary and secondary markets, dedicated research, global distribution and a dedicated structuring team.

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\*source: Dealogic at 23/09/2011