

Paris, September 24, 2012

Natixis rewarded for the second consecutive year in the covered bond market

Natixis has been voted "Best euro lead manager" for covered bonds in 2012* by 200 issuers in a survey organized by The Cover, a EuroWeek publication specializing in the covered bond market. The bank was also ranked No. 2 in the "Best liquidity provider" category **. These prizes reward Natixis' expertise and its commitment to its clients for over 13 years. They also confirm its leadership in this segment in 2012.

A leading position

Natixis regularly wins awards on the covered bond market and boasts leadership positions in the league tables:

- "2012 best credit research for covered bonds and Pfandbriefe" (source: Euromoney - Fixed Income Research Survey 2012)
- No. 1 bookrunner in the primary euro covered bond market for the first half of 2012 (source: Dealogic and IFR-Thomson Reuters)
- "2011 best bank for covered bonds" (source: The Cover / Euroweek, Best Overall Bank for Covered Bonds-Covered Bond Awards 2011)
- No. 1 bookrunner in the euro covered bond market in terms of number of transactions in 2011 (sources: Dealogic and IFR/Thomson Reuters)

A key partner

Natixis led 41 covered bond issues in the first half of 2012. The bank is active in all key jurisdictions (Australia, Austria, Benelux, Canada, France, Germany, Italy, New Zealand, Spain, the United Kingdom, and the Nordic countries) and has in-depth knowledge of both investor and issuer requirements, in addition to extensive expertise on the primary and secondary markets. The bank also boasts renowned and highly specialized research teams, primarily on covered bonds, alongside a worldwide distribution set-up and a dedicated structuring team.

Covered bonds are a strategic financing tool for banks, guaranteeing security and transparency, and enabling banks to raise more than €100 billion worldwide in 2012.

*survey carried out with covered bond issuers at the end of July and during August 2012, based on a pre-selection of 5 banks made by The Cover

** survey carried out with covered bond issuers and investors at the end of July and during August 2012, based on a pre-selection of 5 banks made by The Cover

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