

Paris, January 23, 2013

Sophie Lazarévitch appointed CEO of the HCP and CCNA H holding companies, integrated into Natixis

The Boards of Directors in their meeting of January 18, 2013 has appointed Sophie Lazarévitch CEO of the HCP and CCNA H holding companies. These companies were transferred to Natixis at the end of 2011 in line with the refocusing of Coface on its core business. These companies include the business information and recovery of receivables businesses previously managed by Coface. She reports to Jean Cheval, Head of Finance and Risks and member of the Senior Management Committee of Natixis.

Sophie Lazarévitch began her career as a consultant (Sema Metra, then Eurogroup Consultants and software publisher, as Business Unit Manager of Atos Consulting Finance). In 2000, she joined Groupe BPCE specifically Véga Finance as member of the Executive Committee in charge of Finance, Back Office and IT and then CEO in 2002. In 2005, she joined La Compagnie 1818 - Banquiers Privés - as deputy CEO, and then Banque Privée 1818 as deputy CEO for the entire Private Banking business line of Natixis. Since 2011, Sophie Lazarévitch had been Head of Subsidiaries and Shareholdings

Sophie Lazarévitch, 52, is a graduate from HEC.

About Natixis

Natixis is the corporate, investment and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 21% of total bank deposits and 36 million clients spread over two networks, Banque Populaire and Caisse d'Épargne.

With around 22,000 employees, Natixis has a number of areas of expertise which are organized in three main business lines: Corporate and Investment Banking, Investment Solutions (Asset Management, Private Banking, Insurance and Private Equity) and Specialized Financial Services.

A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's two retail banking networks.

Listed on the Paris stock exchange, it has a solid financial base with total Core Tier 1 capital of €13.2 billion, a Core Tier 1 ratio of 10.9% and quality long-term ratings (Standard & Poor's: A / Moody's: A2 / Fitch Ratings: A+) (Figures as at September 30 2012).

Press contact:

Andrea Pucnik

+33 1 58 32 01 03

andrea.pucnik@natixis.com

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