

Paris, February 11, 2013

Appointment at Wholesale Banking

Hervé Rubiella has been appointed Head of Portfolio Management at Natixis Wholesale Banking. He will be in charge of optimizing Natixis' portfolio turnover, of ensuring the recording of added-value transactions and managing the value chain, from origination to distribution. He will be reporting to Christophe Lanne, Head of Global Portfolio Management and Transaction Banking, and member of Natixis' Executive Committee.

Hervé Rubiella started his career in 1992 at AMF (the French Financial Markets Authority), in the financial information and operations department. In 1994, he joined HSBC where he held several positions, first within the trading teams, then as Risk Manager and then as Head of the trading room in Milan. In 2000, he joined Natexis Banques Populaires as Head of Capital Markets in Italy until 2003, and was then appointed Global Head of Sales and Capital Markets Strategy at Structured Finance. Since 2007, he has been Head of Sales within Fixed Income, Commodities & Treasury.

Hervé Rubiella, 47, has a Master's Degree (DEA) in Finance from Université Paris IX Dauphine

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