

## **Minutes of the Ordinary and Extraordinary General Meeting of 21 May 2013**

The shareholders of Natixis held a general meeting at 3 p.m. on 21 May 2013 at the CNIT la Défense building, Paris, which was chaired by François Pérol, Chairman of the Board of Directors.

Approximately 500 individual shareholders were present. They were able to vote (18 resolutions were put to the vote) and discuss matters with François Pérol, Laurent Mignon (Chief Executive Officer of Natixis) and the company's other senior executives.

A webcast of the entire meeting will be available on the Natixis website in the Shareholders' Meetings section for one year. You will also find in the same section the minutes of the meeting, the results of voting on the resolutions and short video clips showing highlights of the meeting.

### **Main resolutions adopted by the shareholders:**

- Approval of the corporate and consolidated financial statements for the 2012 financial year
- Payment of a dividend of €0.10 for 2012
- Ratification of the provisional appointment of two new directors:

Thierry Cahn, age 56 (chairman of the board of directors of Banque Populaire d'Alsace),

Pierre Valentin, age 60 (chairman of the steering and supervisory board of Caisse d'Epargne Languedoc-Roussillon).

### **On the stage were:**

- François Pérol, (Chairman)
- Laurent Mignon (Chief Executive Officer)
- BPCE, represented by Daniel Karyotis (Chief Executive Officer responsible for finance and risks)
- AMUNDI Asset Management, represented by Véronique Bresson (Analyst Corporate Governance)
- Laurent Cauchy, meeting secretary. Mr Cauchy is also the secretary of Natixis' Board of Directors.

### **Other speakers:**

- Jean Cheval (Head of Finance and Risk, Natixis)
- Christel Bories, Chairwoman of the Appointments and Remuneration Committee (independent director)
- Jose-Luis Garcia (Statutory Auditor, Deloitte & Associés)
- Emmanuel Dooseman (Statutory Auditor, Mazars)

### **Main discussions and presentations at the meeting:**

- Laurent Mignon: Review of the New Deal strategic plan, presentation of the plan to sell cooperative investment certificates (CCI), dividend policy (2012 dividend and exceptional dividend)

Laurent Mignon : "we have decided on... a dividend distribution policy... that will benefit shareholders in that, with effect from 2013, 50% of the profits will be distributed."

- Jean Cheval: 2012 results and dividends – first quarter 2013 results
- François Pérol: Governance
- Christel Bories: Focus on the Appointments and Remuneration Committee

### **Key figures**

- Number of notice of meeting packs sent out: 66,000
- Number of shareholders present: 500
- Duration of meeting: 2h50
- Number of resolutions approved (all): 18
- Number of people in the organisation team: 70