

Paris, September 30, 2013

## Natixis leads three bond issues of the automotive sector

**Natixis acted as active bookrunner for three bond issues on behalf of Fiat, Peugeot SA and Renault, which have been highly oversubscribed. These successful operations further confirm the expertise of the Debt Platform.**

The three issues attracted Tier 1 investors thanks to the quality of the credit and the termsheet.

- **Fiat: €400 million 6-year bond issue, with a coupon of 6.500%**

On September 12, Fiat successfully priced a €400 million bond issue. Oversubscribed 3.15 times, the book reached €1.25 billion.

Demand came mainly from the UK (32%) followed by France (18%), Germany and Austria (12%) and Italy (10%).

### Termsheet

Issuer	Fiat Finance & Trade Ltd. S.A. guaranteed by Fiat S.p.a.
Type	Fixed
Issuer rating	Ba3 / BB <sup>-</sup>
Size	€400 million
Trade date	September 12, 2013
Maturity date	October 14, 2019
Coupon	6.750%
Reoffer rate	6.500%

- **Peugeot SA: €600 million 5-year bond issue, with a coupon of 6.500%**

On September 10, Peugeot successfully priced a €600 million bond issue. Oversubscribed 5.5 times, the book reached €3.3 billion.

The geographical breakdown is diversified. Demand came mainly from the UK (48%), followed by France (18%), Germany and Austria (10%) and Southern Europe (10%).

### Termsheet

Issuer	Peugeot SA
Type	Fixed
Issuer Rating	B1 / BB <sup>-</sup>
Size	€600 million
Trade date	September 10, 2013
Maturity date	January 18, 2019
Coupon	6.500%

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- **Renault SA: €600 million 5-year bond issue, with a coupon of 3.625%**

On September 11, Renault successfully priced a €600 million bond issue. Oversubscribed 3.5 times, the book reached €2.1 billion.

The bond was oversubscribed, mostly by Switzerland (24%), France (21%), Germany and Austria (17%).

Termsheet

Issuer	Renault SA
Type	Fixed
Issuer rating	Ba1 / BB <sup>+</sup>
Size	€600 million
Trade date	September 11, 2013
Maturity date	September 19, 2019
Coupon	3.625 %

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