

Paris, December 4, 2014

## Appointment at Natixis Wholesale Banking

### **Laurent Girault has been appointed Senior Country Manager for Brazil and CEO of Natixis Brasil S.A. Banco Múltiplo**

Laurent Girault has been appointed Senior Country Manager, Brazil and Chief Executive Officer of Natixis Brasil S.A. Banco Múltiplo. He reports to Jean-Philippe Adam, Head of the Latin America Platform.

*Laurent Girault started his career as trader at Crédit Lyonnais in 1985, in Paris, New York and Tokyo. He was appointed Head of the Export Finance Department, North, South and Central Americas in 1998. In 2002, he became Senior Banker at the Transportation Division. He joined Natixis in September 2005 as Regional Head, Asset Finance, Asia Pacific markets. He had been Senior Country Manager, Japan and South Korea, since 2009.*

*Laurent Girault is a graduate from Centre d'Études Supérieures de Banque and Escola de Administração de Empresas de Sao Paulo.*

#### **About Natixis:**

*Natixis is the corporate, investment and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 36 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Épargne.*

*With more than 16,000 employees, Natixis has a number of areas of expertise that are organized into three main business lines: Wholesale Banking, Investment Solutions & Insurance, and Specialized Financial Services.*

*A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-sized businesses of Groupe BPCE's banking networks.*

*Listed on the Paris stock exchange, it has a solid financial base with a CET1 capital under Basel 3<sup>(1)</sup> of €13.3 billion, a Basel 3 CET1 Ratio<sup>(1)</sup> of 11.5% and quality long-term ratings (Standard & Poor's: A / Moody's: A2 / Fitch Ratings: A).*

*<sup>(1)</sup> Based on CRR-CRD4 rules published on June 26, 2013, including the Danish compromise - no phase-in except for DTAs on loss carry-forwards*

*Figures as at September 30, 2014*

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