

Paris, January 12, 2015

Evolution within the Executive Committee of Natixis

Christophe Carles has been appointed Chief Executive Officer of Natixis Factor and member of the Executive Committee of Natixis.

Pierre-Henri Denain, CEO, EMEA of Wholesale Banking and Senior Country Manager, joins the Executive Committee of Natixis.

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Christophe Carles began his career as Deputy Head of the International Relations-Middle East department within the Direction Générale pour l'Armement in 1989. He then joined Crédit National de Paris in 1991 where he worked as Corporate Relationship Manager, before becoming Head of Clientele, in charge of LBO activity. In 1997, he became Head of the Paris-La Défense business center within Natixis Banques Populaires' Coverage and then Head of the Food & Beverages, Retailing and Transport sectors. With effect from 2004, Christophe Carles was appointed Head of Corporate Business Development within Corporate and Investment Banking. In 2007, he became Head of the French Corporate Network and then Deputy Head of Corporate Coverage and Head of Regional Coverage of Natixis.

Christophe Carles, 49, graduated from the Institut National Polytechnique de Grenoble and the ESSEC business school (MSc in Finance).

Pierre-Henri Denain, CEO, EMEA of Wholesale Banking and UK Senior Country Manager, joins the Executive Committee of Natixis.

Pierre-Henri Denain has held senior positions in several financial institutions, primarily in London: Head of Global Markets for the French market at Credit Suisse Financial Products from 1991 to 1998, before becoming Head of France, Switzerland and Benelux at General Re Financial Products from 1999 to 2000. In 2000, he was appointed Head of Derivatives sales at CDC Ixis. From 2002 to 2005, he held the position of Managing Director within the Fixed Income department and Head of Citigroup's Global Markets in France. He joined Natixis in 2006 as Head of Fixed Income Sales Europe, before being appointed Head of Capital Markets in London in 2009.

Since 2011, Pierre-Henri Denain has held the position of Senior Country Manager for the UK. He was appointed CEO, EMEA of Wholesale Banking in 2013.

Pierre-Henri Denain, 48, is a graduate of ESCP-Europe and holds an MSc in Finance from Lancaster University.

About Natixis

Natixis is the corporate, investment and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 36 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Épargne.

With more than 16,000 employees, Natixis has a number of areas of expertise that are organized into three main business lines: Wholesale Banking, Investment Solutions & Insurance, and Specialized Financial Services.

A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-sized businesses of Groupe BPCE's banking networks.

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