

Paris, February 2, 2015

Alain Gallois appointed Global Head of Fixed Income of Natixis Wholesale banking

Alain Gallois has been appointed Global Head of Fixed Income. He will be reporting to Luc François, Global Head of Wholesale Banking's Global Markets.

This appointment is in line with the changes in Natixis' Fixed Income business, intended to provide clients with a single entry point. The Trading and Sales teams and the Debt Platform are now in one and the same department, headed by Alain Gallois.

Alain Gallois started his career in the Financing and Treasury Department of SNCF in 1992. He then joined Compagnie Parisienne de Réescompte (CPR) as a trader on money-market products in 1994, before becoming Head of Corporate Investor Relations on Fixed-Income Products then UCITS, and then Head of Bond Origination. In 1999, he moved to Natixis Banques Populaires with responsibility for bond origination. In 2003, he became Chief Origination Coordinator for debt and equity business and then Head of Primary Markets within the Fixed Income & Commodities business in 2009 of Natixis.

Since 2012, Alain Gallois has been Global Head of the Debt Platform and Head of Fixed Income & Treasury Sales of Natixis.

Alain Gallois, 47, graduated from EDHEC.

About Natixis:

Natixis is the corporate, investment, insurance and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 36 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Epargne.

With more than 16,000 employees, Natixis has a number of areas of expertise that are organized into three main business lines: Wholesale Banking, Investment Solutions & Insurance, and Specialized Financial Services.

A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's banking networks.

Listed on the Paris stock exchange, it has a solid financial base with a CET1 capital under Basel 3(1) of €13.3 billion, a Basel 3 CET1 Ratio(1) of 11.5% and quality long-term ratings (Standard & Poor's: A / Moody's: A2 / Fitch Ratings: A).

(1) Based on CRR-CRD4 rules published on June 26, 2013, including the Danish compromise - no phase-in except for DTAs on loss carry-forwards

Figures as at September 30, 2014

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