

Paris, May 27 2015

## **Natixis awarded 'Euro Lead Manager' in *The Covered Bond Report* Awards for Excellence 2015**

**Natixis has been awarded the title of 'Lead Manager' for euro-denominated covered bonds by *The Covered Bond Report*. Natixis' 2015 title, awarded by the magazine's panel of judges following a nomination process, comes as recognition of the Bank's specialist expertise, commitment to innovation and focus on client-centricity, cementing Natixis' continued position as a European market leader in this asset class.**

*The Covered Bond Report* is an online and bi-monthly magazine devoted to the covered bond market. The publication's highly-competitive Awards for Excellence recognise deals, institutions and ideas that are deemed best in class and which have contributed to the development of covered bonds over a 12-month period.

### **Global expertise**

Since the beginning of the year, Natixis has led nearly 50% of euro public-sector covered bonds (source Dealogic 15/05/2015) operating in all active jurisdictions, including Australia, Austria, Benelux, Canada, France, Germany, Italy, New Zealand, Spain, Turkey, The United Kingdom and the Nordics. With extensive expertise and an in-depth understanding of both investor and issuer requirements, Natixis is well-positioned to lead the fast-paced growth of the covered bond market. Such growth is likely to be most apparent in emerging markets such as Turkey, thanks to covered bonds' vital role in refinancing financial institutions and providing liquidity under more favourable conditions.

Natixis' Global head of Fixed-Income Alain Gallois says *"This award comes at an extremely active time for covered bonds, but despite challenging markets and volatility, Natixis' constant innovation and client focused approach has enabled us to become a leading player in the market. Indeed, our focus now is to maintain our leadership position through continuous quality of issuance, excellent primary lead-managed deals, and expanding our presence within emerging markets."*

### **Leading position**

Natixis' market-leading role in the covered bond market is frequently recognized, with recent award wins including:

- **#1 Bookrunner in The Euro Primary covered bond market 2014** (Source: Dealogic)
- **Best Euro Lead Manager for covered bonds 2013** (Source: The Cover/Euroweek, Covered Bond Awards 2013)
- **#1 Bookrunner in The Euro Primary covered bond market 2012** (Sources: Dealogic and IFR - Thomson Reuters)
- **Best Euro Lead Manager for covered bonds 2012** (Source: The Cover/Euroweek, Covered Bond Awards 2012)
- **Best Overall Bank for covered bonds 2011** (source: The Cover / Euroweek -Covered Bond Awards 2011)

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**About Natixis**

*Natixis is the corporate, investment, insurance and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 36 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Épargne.*

*With more than 16,000 employees, Natixis has a number of areas of expertise that are organized into three main business lines: Corporate & Investment Banking, Investment Solutions & Insurance, and Specialized Financial Services.*

*A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's banking networks.*

*Listed on the Paris stock exchange, it has a solid financial base with a CET1 capital under Basel 3(1) of €13.4 billion, a Basel 3 CET1 Ratio(1) of 10.6% and quality long-term ratings (Standard & Poor's: A / Moody's: A2 / Fitch Ratings: A).*

*Natixis is supervised by the European Central bank (ECB).*

*Natixis is authorised in France by the Autorite de controle prudentiel et de résolution (ACPR) as a Bank – Investment Services Provider and subject to its supervision. Natixis is regulated by the AMF in respect of its investment services activities.*

*(1) Based on CRR-CRD4 rules published on June 26, 2013, including the Danish compromise - no phase-in except for DTAs on loss carry-forwards, pro forma of the DNCA acquisition estimated impact*

*Figures as at May 6, 2015*

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