

Paris, June 29, 2015

Matthew Zola appointed Head of Fixed Income Americas

Natixis today announced the appointment of Matthew Zola as Head of Fixed Income Americas. Mr. Zola assumes the role previously held by Kevin Alexander, who was appointed Head of Global Markets Americas. He reports locally to Mr. Alexander and globally to Alain Gallois, Global Head of Fixed Income.

Mr. Zola joins CIB Americas from UBS AG, where he had been Head—FICC Americas and Global Head—FICC Distribution. Earlier he worked for almost 16 years at Morgan Stanley, where he was Managing Director, Fixed Income Division, Global Head—Structured Credit.

Mr. Zola holds an MBA from Harvard Business School and a BAsC (Mechanical Engineering) and BSE (Finance) from the University of Pennsylvania.

About Natixis:

Natixis is the corporate, investment, insurance and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 36 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Épargne.

With more than 16,000 employees, Natixis has a number of areas of expertise that are organized into three main business lines: Corporate & Investment Banking, Investment Solutions & Insurance, and Specialized Financial Services.

A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's banking networks.

Listed on the Paris stock exchange, it has a solid financial base with a CET1 capital under Basel 3⁽¹⁾ of €13.4 billion, a Basel 3 CET1 Ratio⁽¹⁾ of 10.6% and quality long-term ratings (Standard & Poor's: A / Moody's: A2 / Fitch Ratings: A).

*⁽¹⁾ Based on CRR-CRD4 rules published on June 26, 2013, including the Danish compromise - no phase-in except for DTAs on loss carry-forwards, pro forma of the DNCA acquisition estimated impact
Figures as at May 6, 2015*

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