

Paris, July 21, 2015

## Natixis expands in Latin America

**Natixis is stepping up its international development by strengthening its presence in Latin America. Natixis is building its business presence in Latin America, both in Corporate & Investment Banking (CIB) and Asset Management. Natixis plans to open an office in Colombia in 2015.**

Present for over forty years in Latin America, Natixis is operating there through two businesses: Corporate & Investment Banking, and Asset Management. Today, through its CIB activities, Natixis has a licensed bank in Brazil, as well as representative offices in Mexico, Peru and Argentina. For its Asset Management business, Natixis Global Asset Management<sup>(1)</sup> is present in Mexico and opened an office in Uruguay last April.

Natixis plans to open an office in Colombia for both CIB and Asset Management activities.

In Latin America, like elsewhere, Natixis' CIB strives to deepen its relationships with its clients by leveraging the full investment banking range of products and services to meet their needs. Clients can rely on dedicated teams of specialists, notably in: Global Markets, Global Transaction Banking, Structured & Asset Finance, Global Energy & Commodities, etc.

On the Asset Management side, Natixis Global Asset Management provides distribution support through its global centralised platform for client service operations, focusing on 2 main client categories: financial advisors who service wealthy individuals on the one hand, and institutions such as pension funds and local asset managers, on the other hand. Through its Durable Portfolio Construction® philosophy, Natixis Global Asset Management provides access to investment solutions that help investors focus on their long term goals.

International expansion is a priority for Natixis and one of the main challenges of the New Frontier strategic plan. Building a successful and sustainable international presence involves a gradual development in selected markets, across all continents.

Today, Natixis is present in 38 countries and plans to generate more than 50% of net revenues through international activities by 2017.

For more information, click on the following link:

[https://www.natixis.com/natixis/jcms/lpaz5\\_46076/en/ns-natixis-expands-its-reach-in-latin-america](https://www.natixis.com/natixis/jcms/lpaz5_46076/en/ns-natixis-expands-its-reach-in-latin-america)

<sup>(1)</sup> *Natixis Global Asset Management, S.A. is part of Natixis.*

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**About Natixis:**

*Natixis is the corporate, investment, insurance and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 36 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Épargne.*

*With more than 16,000 employees, Natixis has a number of areas of expertise that are organized into three main business lines: Corporate & Investment Banking, Investment Solutions & Insurance, and Specialized Financial Services.*

*A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's banking networks.*

*Listed on the Paris stock exchange, it has a solid financial base with a CET1 capital under Basel 3(1) of €13.4 billion, a Basel 3 CET1 Ratio(1) of 10.6% and quality long-term ratings (Standard & Poor's: A / Moody's: A2 / Fitch Ratings: A).*

*(1) Based on CRR-CRD4 rules published on June 26, 2013, including the Danish compromise - no phase-in except for DTAs on loss carry-forwards, pro forma of the DNCA acquisition estimated impact*

*Figures as at May 6, 2015*

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