

Hong Kong, December 13<sup>th</sup>, 2016

## **Emmanuel Lefort appointed Head of Global Markets, Asia Pacific**



**Emmanuel Lefort has been appointed Head of Global Markets, Asia Pacific. He replaces Serge Ekué who has been appointed Senior Country Manager, UK and Head of Global Markets, EMEA.**

Based in Hong Kong, Emmanuel will report to Luc François, Head of Global Markets, and to Alain Gallois, Chief Executive Officer, Corporate & Investment Banking, Asia Pacific. He will take up his new role on 1<sup>st</sup> January 2017, with Alain Gallois heading Asia Pacific Global Markets in the interim. Emmanuel will also maintain his global role heading Global Structured Credit & Solutions (GSCS).

Emmanuel Lefort started his career in 2001 at CDC IXIS, now Natixis, where he occupied various positions in Structured Credit before being appointed Head of Structuring for GAPC, Natixis' Workout Portfolio Management department, in 2009. In 2011 he was appointed Head of GSCS, Europe and in 2014 he was named Global Head of GSCS, based in London. Emmanuel is a graduate of École Polytechnique and SUPAERO (École Nationale Supérieure de l'Aéronautique et de l'Espace), both in France.

Alain Gallois said: "Natixis' capital markets business in Asia Pacific has evolved significantly under our 2014-17 strategic plan, New Frontier, underpinned by a focus on delivering solutions that add real value to our clients. As the architect of Natixis' structured credit business worldwide over the past five years, Emmanuel has a solutions-first mindset that makes him ideally placed to build on Serge's many achievements and oversee the next stage of development for Natixis Global Markets in Asia Pacific."

**About Natixis**

Natixis is the international corporate, investment, insurance and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 35 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Épargne.

With more than 16,000 employees, Natixis has a number of areas of expertise that are organized into three main business lines: Corporate & Investment Banking, Investment Solutions & Insurance, and Specialized Financial Services.

A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's banking networks.

Listed on the Paris stock exchange, it has a solid financial base with a CET1 capital under Basel 3<sup>(1)</sup> of €12.7 billion, a Basel 3 CET1 Ratio (1) of 11.2 % and quality long-term ratings (Standard & Poor's: A / Moody's: A2 / Fitch Ratings: A).

<sup>(1)</sup> Based on CRR-CRD4 rules as reported on June 26, 2013, including the Danish compromise - without phase-in except for DTAs on tax-loss carryforwards and pro forma of additional phase-in of DTAs following ECB regulation 2016/445.

Figures as at September 30, 2016

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