

Paris, March 2, 2017

Bruno Prevedello and Giulio Rolandino appointed Natixis' Company Heads for Coverage and M&A in Italy

Natixis strengthens team in Italy with the arrival of Bruno Prevedello and Giulio Rolandino both joining from Mediobanca – as Company Heads for Coverage and M&A.

Reporting to Guido Pescione, Natixis' Senior Country Manager in Italy, both Prevedello and Rolandino will bring a wealth of experience and expertise to Natixis, cementing the bank's commitment to the Italian market.

Natixis has been active in Italy for over a decade, and has continued to show strong results – notably over the last few years – due to a focus in both Structured Finance and Capital Markets areas.

Bruno Prevedello is a graduate of the University of Venice and the University of Warwick, United Kingdom. He began his career in 1990 in London as Financial Auditor with Arthur Andersen. In 1994, he joined the Corporate Finance division of Schrodgers UK where he was appointed Executive Director focusing on M&A Advisory. In 2000, he moved on to the Financial Institution Group of Goldman Sachs. In 2002, he joined Mediobanca's CIB Division in Milan as Managing Director and member of the Management Board.

Giulio Rolandino is a graduate of the Bocconi University. He started his career at Mediobanca in the Lending and Corporate Finance division. In 1991, he started as a Credit Analyst then went on to be Credit Relationship Manager and, from 1998, he was appointed Manager of Syndication, Acquisition Finance, Export Finance and Securitisation. In 2003, he joined the Corporate Finance team as Managing Director and Head of Real Estate, a new division he created within Mediobanca. His last role was as Coverage Banking Energy Manager.

Guido Pescione, Senior Country Manager in Italy, says: "*Certainly, the appointment of these two senior hires consolidates Natixis' position as a major player in the Italian financial market. As a client-centric bank who strives to provide innovative financial solutions, I'm very much looking forward to strengthening our offering to the region with the help of both Bruno and Giulio*".

About Natixis

Natixis is the international corporate, investment, insurance and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 31.2 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Épargne.

With more than 16,000 employees, Natixis has a number of areas of expertise that are organized into three main business lines: Corporate & Investment Banking, Investment Solutions & Insurance, and Specialized Financial Services.

A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's banking networks.

Figures as at December 31, 2016

Press contacts:

Sonia Dilouya

Tel.: +33 1 58 32 01 03

E-mail: sonia.dilouya@natixis.com

Laure Sadreux

Tel.: +33 1 58 19 34 17

E-mail: laure.sadreux@natixis.com

www.natixis.com

