

Paris, Boston, London, June 12, 2017

## **Natixis Announces Senior Hire and Appointments at Natixis Global Asset Management**

- **Oliver Bilal joins Natixis Global Asset Management as Head of International Sales and Marketing** overseeing all related distribution and institutional activities across Europe, Asia, Latin America and the Middle East. Mr. Bilal previously was with UBS Asset Management where he served as Head of EMEA. He will report to **Jean Raby, member of Natixis Senior Management Committee, CEO of Natixis Global Asset Management**, and will serve on the Executive Committee and Strategic Committee of Natixis Global Asset Management.
- **Beverly Bearden**, Executive Vice President of Human Resources, Natixis Global Asset Management, **has also been appointed Deputy Chief Executive Officer**. Ms. Bearden will report to Jean Raby and serve on the Executive Committee and Strategic Committee of Natixis Global Asset Management.
- **Fabrice Chemouny**, former Executive Vice President of International Institutional Sales, Natixis Global Asset Management, **has been appointed Head of Asia Pacific**, effective from September. In this role he will oversee distribution activities and business development in the region and manage day-to-day relationships with investment affiliates in Asia Pacific. Mr. Chemouny will report to Oliver Bilal in relation to his sales and marketing role and to Jean Raby in relation to his role with affiliates in the region.
- **Chris Jackson**, former International Deputy CEO, Natixis Global Asset Management, **has been appointed Chief International Operations Officer**. In this role he will oversee legal, compliance, finance, product and strategy functions as well as assume leadership for key initiatives. Mr. Jackson will report to Jean Raby and serve on the Executive Committee of Natixis Global Asset Management.
- **Cyril Marie**, Head of Strategy & Corporate Development, Natixis Global Asset Management, **has also been appointed Deputy Chief Financial Officer**. Mr. Marie will report to Geoffroy Sartorius, CFO of Natixis Global Asset Management, in his role as Deputy CFO and to Jean Raby in his role as Head of Strategy and Corporate Development. He will serve on the Executive Committee and Strategic Committee of Natixis Global Asset Management.

**Beverly Bearden, Oliver Bilal, and David Giunta**, President and CEO for the U.S. and Canada for Natixis Global Asset Management, will join Natixis Executive Committee. Mr. Giunta will also be a member of the Strategy Committee of Natixis Global Asset Management.

“These appointments reinforce our core strengths as we continue to develop our multi-affiliate model and expand both our investment and distribution capabilities around the globe,” said **Jean Raby, member of Natixis Senior Management Committee, CEO of Natixis Global Asset Management**. “We remain committed to true active management, to our proprietary business model, and to developing highly differentiated, high value solutions that go beyond products and leverage the specialized investment capabilities of our affiliated investment managers.”

### **Executive Committee of Natixis Global Asset Management**

In addition to **Beverly Bearden, Oliver Bilal, Chris Jackson, Cyril Marie and David Giunta; Caren Leedom**, Executive Vice President of Global Communications for Natixis Global Asset Management; **Geoffroy Sartorius**, Executive Vice President and Global CFO for Natixis Global Asset Management; **Jeff Plunkett**, Executive Vice President and General Counsel for Natixis Global Asset Management; **Pascal Delaunay**, Executive Vice President of Compliance, Risk Management and Internal Audit for Natixis Global Asset Management; and **Matthieu Duncan**, CEO of Natixis Asset Management, will continue in their current roles and all will serve as members of the Executive Committee of Natixis Global Asset Management.

### **About Natixis**

Natixis is the international corporate, asset management, insurance and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 31.2 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Épargne.

With more than 16,000 employees, Natixis has a number of areas of expertise that are organized into three main business lines: Corporate & Investment Banking, Investment Solutions & Insurance, and Specialized Financial Services.

A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's banking networks.

Listed on the Paris stock exchange, it has a solid financial base with a CET1 capital under Basel 3(1) of €12.6 billion, a Basel 3 CET1 Ratio (1) of 11.0 % and quality long-term ratings (Standard & Poor's: A / Moody's: A2 / Fitch Ratings: A).

(1) Based on CRR-CRD4 rules as reported on June 26, 2013, including the Danish compromise - without phase-in except for DTAs on tax-loss carryforwards following ECB regulation 2016/445.

Figures as at March 31, 2017

### **About Natixis Global Asset Management**

Natixis Global Asset Management serves thoughtful investment professionals worldwide with more insightful ways to invest. Through our Durable Portfolio Construction® approach, we focus on risk to help them construct more strategic portfolios that seek to endure today's unpredictable markets. We draw from deep investor and industry insights and partner closely with our clients to put objective data behind the discussion.

Natixis Global Asset Management is ranked among the world's largest asset management firms.<sup>1</sup> Uniting over 20 specialized investment managers globally (€832 billion AUM<sup>2</sup>), we bring a diverse range of solutions to every strategic opportunity. From insight to action, Natixis Global Asset Management helps our clients better serve their own with more durable portfolios.

Headquartered in Paris and Boston, Natixis Global Asset Management, S.A. is part of Natixis. Listed on the Paris Stock Exchange, Natixis is a subsidiary of BPCE, the second-largest banking group in France. Natixis Global Asset Management, S.A.'s affiliated investment management firms and distribution and service groups include Active Investment Advisors;<sup>3</sup> AEW Capital Management; AEW Europe; AlphaSimplex Group; Axeltis; Darius Capital Partners; DNCA Investments;<sup>4</sup> Dorval Finance;<sup>5</sup> Emerise;<sup>6</sup> Gateway Investment Advisers; H2O Asset Management;<sup>5</sup> Harris Associates; Loomis, Sayles & Company; Managed Portfolio Advisors;<sup>3</sup> McDonnell Investment Management; Mirova;<sup>5</sup> Natixis Asset Management; Ossiam; Seeyond;<sup>7</sup> Vaughan Nelson Investment Management; Vega Investment Managers; and Natixis Global Asset Management Private Equity, which includes Seventure Partners, Naxicap Partners, Alliance Entreprendre, Euro Private Equity, Caspian Private Equity and Eagle Asia Partners. Visit [ngam.natixis.com](http://ngam.natixis.com) for more information.

Natixis Global Asset Management also includes business development units located across the globe, including NGAM S.A., a Luxembourg management company authorized and regulated by the CSSF, as well as branch offices of NGAM Distribution in France.

1 Cerulli Quantitative Update: Global Markets 2016 ranked Natixis Global Asset Management, S.A. as the 16th largest asset manager in the world based on assets under management (\$870.3 billion) as of December 31, 2015.

2 Net asset value as of December 31, 2016. Assets under management (AUM) may include assets for which non-regulatory AUM services are provided. Non-regulatory AUM includes assets which do not fall within the SEC's definition of 'regulatory AUM' in Form ADV, Part 1.

3 A division of NGAM Advisors, L.P.

4 A brand of DNCA Finance.

5 A subsidiary of Natixis Asset Management.

6 A brand of Natixis Asset Management and Natixis Asset Management Asia Limited, based in Singapore and Paris.

7 A brand of Natixis Asset Management.

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## Biographies



### **Beverly Bearden**

Ms. Bearden is Deputy Chief Executive Officer of Natixis Global Asset Management and Executive Vice President of Human Resources. She serves on the Executive Committee and Strategic Committee of Natixis Global Asset Management as well as the Executive Committee of Natixis. Prior to joining Natixis Global Asset Management in 1992 Ms. Bearden served as Second Vice President of Human Resources for New England Financial. Before that, she served as a Human Resource generalist for Citicorp Information Resources, Inc., a wholly owned subsidiary of Citicorp. She is a graduate of Colby College.



### **Oliver Bilal**

Mr. Bilal is Head of International Sales and Marketing, overseeing all related distribution and institutional activities across Europe, Asia, Latin America and the Middle East for Natixis Global Asset Management. He serves on the Executive Committee and Strategic Committee of Natixis Global Asset Management as well as the Executive Committee of Natixis. Mr. Bilal previously served as Head of EMEA for UBS Asset Management. Prior to that he served as Chief Executive Officer of Baroda Pioneer Investments in Mumbai, Managing Director and Head of Sales and Marketing for Pioneer Investments in Germany, and European Head of Institutional Business Development and Consultant Relations for Allianz Global Investors Europe. He graduated from the University of Applied Sciences of Braunschweig-Wolfenbüttel and holds a Master of Business Administration from the University of Chicago Graduate School of Business.



### **Fabrice Chemouny**

Mr. Chemouny is Head of Asia Pacific for Natixis Global Asset Management overseeing distribution activities and business development in Asia Pacific and managing day-to-day relationships with investment affiliates in the region. In his previous role as Executive Vice President of International Institutional Sales for Natixis Global Asset Management he managed institutional sales and services around the world including SWF coordination, global consultant relationships and the Investment Marketing/RFP process. He joined Natixis Global Asset Management in 2003 and earlier served as EVP of International Strategy and Marketing and Head of International Business Development and Affiliate Coordination. He joined Natixis from CDC IXIS Group where served as senior analyst in the Strategy Department and founded IXIS Ventures, a structure dedicated to the identification and financing of innovative projects in the field of e-finance. He holds a master's degree in management from the University Paris IX Dauphine.

**Chris Jackson**

Mr. Jackson is Chief International Operations Officer of Natixis Global Asset Management overseeing legal, compliance, finance, product and strategy functions, leading key initiatives, and providing support to European investment affiliates. He serves on the Executive Committee of Natixis Global Asset Management. In his previous role as International Deputy Chief Executive Officer of Natixis Global Asset Management he was responsible for all international core support teams including marketing, product development, product and market Intelligence, product specialists, operations, legal, risk, compliance, strategy, change management and portfolio research and consulting. Prior to that he served as Head of International Product and Head of UK Retail for Natixis Global Asset Management. Mr. Jackson joined Natixis in 2013 after a 20-year career with M&G Investments, including 10 years as Product Director overseeing all product development, management and research. Prior to that he was responsible for establishing M&G's strategic alliances with platforms and supermarkets. He is a graduate of Loughborough University.

**Cyril Marie**

Mr. Marie is Deputy Chief Financial Officer and Head of Strategy & Corporate Development for Natixis Global Asset Management. He serves on the Executive Committee and Strategic Committee of Natixis Global Asset Management. He joined Natixis Global Asset Management in 2009 with his primary responsibility being to oversee the overall strategy and corporate development opportunities of the group. He joined from Natixis where he worked in the finance department following the merger of CEP and BPR. Prior to joining Natixis, Mr. Marie held several positions in the Financial Department of BPCE from 2001 through 2006. He is a graduate of Paris-Dauphine University (DEA Finance).

**David Giunta**

Mr. Giunta is President and Chief Executive Officer for the U.S. and Canada at Natixis Global Asset Management where he is responsible for leading both distribution and the firm's affiliated investment managers in the region. He serves on the Executive Committee and Strategic Committee of Natixis Global Asset Management as well as the Executive Committee of Natixis. He joined Natixis in 2008 and was previously President and Chief Executive Officer of U.S. and Canadian distribution. He previously worked at Fidelity Investments for 14 years. He joined Fidelity in 1994 as Vice President for the Fidelity Personal Investments and Brokerage Group. Later he served as Senior Vice President in charge of Fidelity's Eastern Region Investor Centers, director of Fidelity's Private Wealth Management Products & Services Group and Senior Vice President of the Fidelity Managed Money Group for Personal Investments. Prior to joining Fidelity, Mr. Giunta served as an analyst at BankBoston and was assistant Vice President of new product development for Putnam Investments. He received a Bachelor of Science degree in accounting from Bentley College in 1987 and an MBA from Boston College in 1991. He also is a CPA.