

Madrid, April 24<sup>th</sup>, 2018

## **Natixis to open new Madrid headquarters for Spanish businesses**

**Natixis will open a new office in Madrid on April 30<sup>th</sup>, bringing its various Spanish businesses under one roof, together with fellow Groupe BPCE subsidiary Pramex. Located in Serrano 90, it will cover 3,000 square meters over four floors in this newly renovated building at the heart of Madrid's Golden Mile.**

The office will be the headquarters for Natixis' various businesses in Spain, which together count over 100 employees. In Corporate & Investment Banking, this includes Natixis Madrid Branch, which offers investment banking, financing and capital markets solutions, and the M&A affiliate Natixis Partners España. It also includes the bank's asset management arm, Natixis Investment Managers, and its leasing and renting branch, Natixis Lease. Fellow Groupe BPCE subsidiary Pramex International, which provides consulting services on international development and transactions, will also join the Natixis teams in the new office.

The decision to open a new Spanish headquarters is a reflection of Natixis' commitment to further grow its business in Spain. It is also closely aligned with the goals of Natixis' 2018-20 strategic plan, [New Dimension](#), which include enhancing Natixis' brand recognition and building an agile organization through collaborative ways of working. The new office will notably feature a variety of innovative spaces designed to foster interaction between collaborators, while maintaining the identity and necessary legal separation of each entity and their teams.

Sophie del Campo, Head of Natixis Investment Managers for Iberia, Latin America and US offshore, said: "Creating a single Natixis office in Madrid is an important step in positioning Natixis in the eyes of our clients, and follows the change in the name of the asset management business globally to Natixis Investment Managers. We continue to grow our Iberia team, and moving into this new space allows us to take advantage of all the resources and capabilities of Natixis and to work closely together to offer the best service to our customers."

Carlos Perelló, Senior Country Manager, Spain and Portugal, added: "Natixis has consistently shown its commitment to Spain; during the financial crisis when we stayed resolutely invested in our business here, and now as we open a new headquarters to continue our growth in the country. Our clients are always our main priority, and by bringing all Natixis' professionals in Spain together we will be able to better meet their needs, both through superior idea generation and enhanced efficiency and coordination."

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### **Natixis SA – Sucursal en España**

Carlos Perelló, Senior Country Manager, Spain and Portugal

### **Natixis Partners España**

Daniel Escondrillas, Managing Partner, Natixis Partners España

### **Natixis Investment Managers**

Sophie del Campo, Head of Natixis Investment Managers for Iberia, Latin America and US offshore

### **Natixis Lease**

Christian Rodriguez, Head of Natixis Lease, Spain

**Pramex International**

Diego Daccaret, Director Spain

**About Natixis**

*Natixis is the international corporate and investment banking, asset management, insurance and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 31 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Epargne.*

*With more than 17,000 employees, Natixis has a number of areas of expertise that are organized into four main business lines: Asset & Wealth Management, Corporate & Investment Banking, Insurance and Specialized Financial Services.*

*A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's banking networks.*

*Listed on the Paris stock exchange, it has a solid financial base with a CET1 capital under Basel 3<sup>(1)</sup> of €12 billion, a Basel 3 CET1 Ratio <sup>(1)</sup> of 10.65 % and quality long-term ratings (Standard & Poor's: A / Moody's: A2 / Fitch Ratings: A).*

*<sup>(1)</sup>Based on CRR-CRD4 rules as reported on June 26, 2013, including the Danish compromise - without phase-in .*

*Figures as at December 31, 2017*

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