

Paris, May 23, 2018

Appointments to Natixis' Executive Committee

Natixis today announces the appointments to the Executive Committee of Anne-Christine Champion, Natixis Global Head of Distribution & Portfolio Management, Olivier Delay, Natixis Global Head of Real Assets, Dominique Fraisse, Natixis Global Head of Energy & Natural Resources and Cyril Marie, Chief Financial Officer of Natixis Investment Managers.

These appointments contribute to successfully address the ambitions of the New Dimension strategic plan, and in particular of asserting our world-leading position in active asset management and of becoming the “go-to bank” in 4 selected sectors for Corporate & Investment Banking. They also strengthen the Originate-to-Distribute strategy, essential in Natixis' sustainable value creation model.

Biographies

Anne-Christine Champion began her career in 2002 at CDC IXIS Financial Engineering, where she handled the execution and origination of infrastructure financial advisory and arranging mandates. In 2009, she was appointed Head of Project Finance for France, Germany and Benelux. In 2012, she became Global Head of Infrastructure & Projects. In 2016 Anne-Christine Champion was appointed Global Head of Portfolio Management. Since March 2018, she has been Global Head of Distribution & Portfolio Management.

Anne-Christine Champion, aged 42, is a graduate of Ecole Normale Supérieure de Lyon, she holds a Master in Solid State Physics and an MBA from Collège des Ingénieurs.

Olivier Delay began his career in 1992 at Crédit Lyonnais London where he worked as Agent on the Eurotunnel transaction. In 1994, he joined the Infrastructure Project Finance department in Paris. In 2001, he became part of Calyon's North American Project Finance team in New York where he successively headed up the Project Bonds and the Long-Term Asset Securitization teams. He joined the Natixis New York Debt Platform team in 2008 and became Head of Project Finance for the Americas Platform in 2011. In 2013, he was appointed Head of Aviation, Export & Infrastructure Finance in the Americas Platform. In 2015, Olivier Delay was appointed Global Head of Aviation, Export & Infrastructure Finance. Since March 2018, he has been Global Head of Real Assets.

Olivier Delay, 49, graduated from the EDHEC business school and the London School of Economics.

Dominique Fraisse began his career in 1989 at Banque Française du Commerce Extérieur where he held the position of account officer in the commercial banking department. He was then appointed Head of South-East Asia at the International Division in 1992. In 1997, he became Head of Commodities South America at Natexis in São Paulo, and was appointed Global Head of Metals for Natexis Banques Populaires in 2001. In 2007, he was appointed Deputy Head of Global Energy & Commodities at Natixis. In 2013, Dominique Fraisse took up the position of Global Head of Energy and Commodities. Since March 2018, he has been Global Head of Energy & Natural Resources.

Dominique Fraisse, 54, holds a Master Degree (DESS) in International Trade Law from Paris X University.

Cyril Marie began his career in 1998 as financial analyst at BBSP. He joined Groupe BPCE in 2001, where he held several positions in the Financial Department. He joined Natixis Investment Managers in 2009 with his primary responsibility being to oversee the overall strategy and corporate development opportunities. In 2017, he was appointed Natixis Investment Managers' Deputy Chief Financial Officer, Director of Strategy & Development. In March 2018, he became Natixis Investment Managers' Chief Financial Officer while continuing to oversee Strategy and Corporate Development.

Cyril Marie, 43, is a graduate of Paris-Dauphine University (DEA Finance).

About Natixis

Natixis is the international corporate and investment banking, asset management, insurance and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 31 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Épargne.

With more than 21,000 employees, Natixis has a number of areas of expertise that are organized into four main business lines: Asset & Wealth Management, Corporate & Investment Banking, Insurance and Specialized Financial Services.

A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's banking networks.

Listed on the Paris stock exchange, it has a solid financial base with a CET1 capital under Basel 3⁽¹⁾ of €11.7 billion, a Basel 3 CET1 Ratio ⁽¹⁾ of 10.7 % and quality long-term ratings (Standard & Poor's: A / Moody's: A2 / Fitch Ratings: A).

⁽¹⁾Based on CRR-CRD4 rules as reported on June 26, 2013, including the Danish compromise - without phase-in .

Figures as at March 31, 2018

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