

Paris, January 11th, 2019

Appointments within Natixis Corporate & Investment Banking and to Natixis Executive Committee

Natixis today announces the following appointments within its Corporate & Investment Banking (CIB) division and to the Natixis Executive Committee, to be effective from 1st March 2019.

Stéphane About, after seven years as CEO, CIB Americas, is appointed CEO, CIB EMEA (excluding France), based in Paris. He remains a member of the Natixis Executive Committee.

Olivier Delay is appointed CEO, CIB Americas, based in New York. He is currently Global Head of Real Assets, CIB and remains a member of the Natixis Executive Committee.

Anne-Christine Champion is appointed Global Head of Real Assets, CIB. She is currently Global Head of Distribution & Portfolio Management, CIB and remains a member of the Natixis Executive Committee.

Isabelle Reux-Brown is appointed Global Head of Distribution and Portfolio Management, CIB and a member of the Natixis Executive Committee. She is currently Global Head of Human Resources for CIB.

All the above will report to Marc Vincent, Global Head of Corporate & Investment Banking, member of the Natixis Senior Management Committee.

BIOGRAPHIES

Stéphane About began his career in 1986 as a trader for Crédit Lyonnais in Paris. He joined Deutsche Bank in London in 1988 as Head of European Currencies Trading then UBS in 1989 as Syndicate Manager European Currencies. He moved to S.G. Warburg Bank in 1994, first as Head of Fixed Income in Paris and then as Head of European Bond Trading based in London. He joined CDC IXIS Securities Broker Action in 1995 as CEO and Member of Board of Directors, becoming Head of Capital Markets for IXIS Capital Markets North America in 2001 then Global Head of Fixed Income at IXIS CIB in 2003. He was named Global Head of Fixed Income, Commodities & Treasury at Natixis in 2010 and CEO, CIB Americas in 2012. He will take up the role of CEO, CIB EMEA (excluding France) from 1st March 2019. Stéphane About holds a Diploma in Advanced European Studies from College of Europe in Bruges – MBA, as well as master's degrees in International Economics and in Macroeconomics, both from Université Paris I.

Olivier Delay began his career in 1992 at Crédit Lyonnais, first in London where he worked as Agent on the Eurotunnel transaction and then, from 1994, in the Infrastructure Project Finance department in Paris. In 2001, he moved to New York as part of Calyon's North American Project Finance team, heading the Project Bonds and the Long-Term Asset Securitization teams. He joined Natixis CIB in 2008 in the New York Debt Platform team and, in 2011, was named Head of Project Finance, Americas. In 2013, he was appointed Head of Aviation, Export & Infrastructure Finance, Americas, and in 2015 moved to Paris as Global Head of Aviation, Export & Infrastructure Finance. He was named Global Head of Real Assets in March 2018, and will assume the role of CEO, Americas, Corporate & Investment Banking from 1st March 2019. Olivier Delay graduated from the EDHEC business school and the London School of Economics.

Anne-Christine Champion began her career in 2002 at CDC IXIS Financial Engineering, where she handled the execution and origination of infrastructure financial advisory and arranging mandates. She was appointed Head of Project Finance for France, Germany and Benelux at Natixis CIB in 2009, and Global Head of Infrastructure & Projects in 2012. In 2016, she was named Global Head of Portfolio Management, becoming Global Head of Distribution & Portfolio Management in March 2018. She will take up the role of Global Head of Real Assets from 1st March 2019. Anne-Christine Champion is a graduate of Ecole Normale Supérieure de Lyon, she holds a Master of Science in Physics and an MBA from Collège des Ingénieurs.

Isabelle Reux-Brown started her career in 1986 at CIC as a trader before being named Head of the Fixed Income OTC Derivatives desk and then Head of Quantitative Fund Management. In 1995, she joined Ixis Asset Management where she was successively Senior Portfolio Manager within the International Equity department, and then Head of Arbitrage Funds and Head of Alternative and Structured Asset Management before taking responsibility for European Equity Management in 2004. She joined Ecureuil Gestion FCP in 2006 as Head of Asset Management and Financial Engineering. In 2007, she moved to Natixis Asset Management (now Ostrum) as Head of Structured Products Management and Savings Schemes in charge of coordinating fund management. In 2010, she was named CEO of Natixis Multimanager, and in 2013 she was appointed Deputy CEO and CIO of VEGA Investment Managers and a member of the Executive Committee of Banque Privée 1818. In 2015, she was appointed Global Head of Human Resources, Natixis CIB and member of the Natixis CIB Executive Committee, and from 1st March 2019 will become Global Head of Distribution and Portfolio Management, CIB. Isabelle Reux-Brown graduated from Institut d'études politiques (IEP) in Paris.

About Natixis

Natixis is the international corporate and investment banking, asset management, insurance and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 31 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Epargne.

With more than 21,000 employees, Natixis has a number of areas of expertise that are organized into four main business lines: Asset & Wealth Management, Corporate & Investment Banking, Insurance and Specialized Financial Services.

A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's banking networks.

Listed on the Paris stock exchange, it has a solid financial base with a CET1 capital under Basel 3⁽¹⁾ of €12 billion, a Basel 3 CET1 Ratio

(¹⁾ of 10.9 % and quality long-term ratings (Standard & Poor's: A+ / Moody's: A1 / Fitch Ratings: A+).

(¹⁾Based on CRR-CRD4 rules as reported on June 26, 2013, including the Danish compromise - without phase-in .

Figures as at September 30, 2018

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