

NATIXIS at a glance



Natixis is a French multinational financial services firm specialized in asset & wealth management, corporate & investment banking, insurance and payments.

A subsidiary of Groupe BPCE, the second-largest banking group in France,

Natixis has





We work side by side with companies, financial institutions, investors, public sector entities and customers of the group's Banque Populaire and Caisse d'Epargne networks, creating customized financial solutions to help our clients achieve their goals throughout the world.



We work with our clients to build a more sustainable economy ...

... through close relationships, high-quality strategic dialogue and drawing on all our businesses and skills.

Underlying net income (Group share)

Underlying net revenues

Common Equity Tier 1 fully-loaded

€1.37 bn*

€9.18 bn* +6% us. 2018

11.4 % as of March 31, 2020

* Figures as at December 31, 2019

Natixis is listed on Euronext Paris.

GREEN & SUSTAINABLE FINANCE IS AN INTEGRAL PART OF OUR OFFERING



Social and environmental goals are embedded across all our areas of expertise to support our clients.

Natixis is the first bank to actively manage its balance sheet's climate impact via the Green Weighting Factor, an innovative mechanism to promote financing transactions that safeguard the environment and the climate.

A RESPONSIBLE COMPANY



Our staff work on a daily basis to reduce our environmental footprint and encourage greater solidarity. Natixis is committed to working with civil society and is involved in several common good initiatives.

Here at Natixis, we offer more than just a job: all our staff have a role to play and are empowered to make an impact.

A SUBSIDIARY OF GROUPE BPCE

Groupe BPCE operates in the retail banking and insurance sectors in France through its two major Banque Populaire and Caisse d'Epargne networks, along with Banque Palatine and Oney. With Natixis, it also runs global business lines specializing in Asset & Wealth Management, Corporate & Investment Banking, and Payments.

2nd largest banking group in France⁽¹⁾

105,000 employees

2019 reported
Net Banking Income

€24.3 bn

36 m

ASSET & WEALTH MANAGEMENT

Savings solutions for various types of clients based on our worldwide asset management expertise.

Asset Management

More than 20 specialized investment managers and a global distribution platform

Wealth Management

Wealth Management and financial solutions for high net worth individuals

• Employee Savings Schemes

Employee savings, retirement savings and employee shareholding solutions



17th

largest asset manager in terms of assets under management

(source: Cerulli Associates: Global Markets 2019 reported based on assets under management at December 31, 2018)

€828bn

in assets under management

(as of March 31, 2020)

LEADER

in SRI employee savings in France



(source: Association française de gestion financière)

CORPORATE & INVESTMENT BANKING

Extensive expertise to support our clients, including in the areas of M&A advisory, investment banking, financing, capital markets solutions, treasury solutions and trade finance.

- Renowned global research (macroeconomy and targeted expertise)
- A key bank in several strategic sectors: energy & natural resources, aviation, infrastructure, real estate & hospitality
- The Green & Sustainable Hub a center of expertise devoted to green finance

#3

in number of M&A midcaps transactions in France via Nativis Partners

(source: L'Agefi)

#1 MLA*
and bookrunner
for real estate
in Europe
(source: Dealogic)



(source: IJGlobal)

MOST INNOVATIVE

Investment Bank for Financial Institutions Group

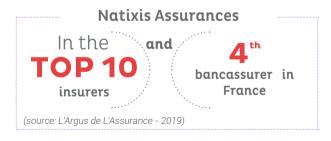
(source: The Banker)

As at December 31, 2019
*MLA: Mandated Lead Arranger

INSURANCE

A full range of insurance products and solutions for Caisse d'Epargne and Banque Populaire individual and professional customers.

- Life & Personal Protection Insurance
 Individual life insurance, savings, transfer of assets, retirement, death insurance, long-term care insurance and borrower's insurance
- Property & Casualty Insurance
 Car insurance, home insurance, home and leisure accident insurance, health insurance, legal protection insurance and means of payment insurance



9.7 million contracts managed (source: Natixis Assurances at end of 2019)



(source: Les Dossiers de l'Épargne)

PAYMENTS

Solutions across the entire payments value chain.

- Issuing: card, mobile and wearables, gift card, meal vouchers, online money pot
- Acquiring: instore, e-commerce, omnichannel and market place payment, card readers and smartPOS
- Processing: card, credit transfer, direct debit, instant payment transactions, open payment, API*
- Payment fraud management

450,000 merchant contracts managed

23m

cards managed

+8bn

transactions per vear

in services vouchers

issued



ARGEST

issuer of Visa cards in continental Europe with **Groupe BPCE**

^{*} Application programming interface - Interface de programmation applicative

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A joint company with a board of directors with share capital of €5,049,354,392 542 044 524 RCS PARIS





















