



PRINCIPLES FOR  
RESPONSIBLE  
BANKING

## Reporting and Self-Assessment Template

The following table sets out the reporting and self-assessment requirements for Signatories of the Principles for Responsible Banking. Signatory banks need to report on their implementation of the Principles the first time within latest 18 months after signing and annually thereafter (in line with their annual reporting cycle).

### How to use this template?

This template does NOT require your bank to produce an additional report. Rather, this template is designed for your bank to provide references/links to where in your existing reporting/public domains the required information can be found. The aim is to keep additional reporting burden to a minimum while ensuring transparency and accountability as set out in Principle 6.

Within this reporting template, there are six areas for self-assessment that are key to showing that your bank is fulfilling its commitments as a signatory of the Principles for Responsible Banking. They are **highlighted**.

1. Impact Analysis
2. Target Setting
3. Plans for Target Implementation and Monitoring
4. Progress on Implementing Targets
5. Governance Structure for Implementation of the Principles
6. Progress on Implementing the Principles for Responsible Banking

Only for these six **highlighted** items, it is required that:

- a) An assurer provides limited assurance of your self-assessment. You can do this by including it in your existing assured reporting. Where third-party assurance is not feasible, an independent review may be conducted.
- b) You provide your bank's conclusion/statement if it has fulfilled the respective requirements.

### Accommodating different starting points:

Banks have different starting points and operate in different contexts. Your bank may not be able to provide all information required in this template the first time you report. That is fine. Your bank has up to four years from signing to bring its reporting fully in line with the requirements. Feedback, support and peer learning are available to all signatory banks to help them progress with both implementation and reporting.

| Reporting and Self-Assessment Requirements  | High-level summary of bank's response (limited assurance required for responses to highlighted items)  | Reference(s)/ Link(s) to bank's full response/ relevant information  |
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| <p><b>Principle 1: Alignment</b><br/> <b>We will align our business strategy to be consistent with and contribute to individuals' needs and society's goals, as expressed in the Sustainable Development Goals, the Paris Climate Agreement and relevant national and regional frameworks.</b></p>  |  |  |
| <p>1.1 <i>Describe</i> (high-level) your bank's business model, including the main customer segments served, types of products and services provided, the main sectors and types of activities, and where relevant the technologies financed across the main geographies in which your bank has operations or provides products and services.</p> | <p>Natixis is a French multinational financial services firm specialized in asset &amp; wealth management, corporate &amp; investment banking, insurance and payments. A subsidiary of Groupe BPCE, the second-largest banking group in France through its two retail banking networks, Banque Populaire and Caisse d'Epargne, Natixis counts nearly 16,000 employees across 38 countries. Its clients include corporations, financial institutions, sovereign and supranational organizations, and the customers of Groupe BPCE's networks.</p> <p>Principles for Responsible Banking apply exclusively to Natixis' corporate and investment banking activities, while the Principles for Responsible Investment apply to Natixis' asset management and insurance activities.</p> | <p>Please refer to Natixis' 2020 Universal Registration Document (URD), section:</p> <p>1 Presentation of Natixis</p>                        |
| <p>1.2 <i>Describe</i> how your bank has aligned and/or is planning to align its strategy to be consistent with and contribute to society's goals, as expressed in the Sustainable Development Goals (SDGs), the Paris Climate Agreement, and relevant national and regional frameworks.</p>  | <p>Natixis is committed to achieve SDGs through the endorsement of several voluntary international initiatives including, in addition to the PRBs, the United Nations Global Compact, the Equator Principles, and act4nature international.</p> <p>Natixis has identified 13 SDGs on which it can substantially contribute through its financing and investment business as well as its own operations.</p> <p>Natixis participates in achieving the objective of the Paris Agreement first through the exclusion of sectors that have the highest</p>   | <p>2020 URD, sections:</p> <p>6.1.4 Contribution to Sustainable Development Goals (SDGs)</p> <p>6.4.1.2 Commitment to the Principles for</p> |

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|  | <p>negative impact on climate and the environment: thermal coal mining, coal power generation, tar sands, extra heavy oil, oil in the Arctic, shale oil and shale gas exploration and production.</p> <p>Natixis is also committed to climate action through the Collective Commitment to Climate Action (CCCA), an initiative of the private banking sector facilitated by UNEP FI setting out the concrete and time-bound actions 38 banks are taking to scale up their contribution to and align their lending books with the objectives of the Paris Agreement on climate.</p> <p>Natixis is currently in the process of finalizing a comprehensive methodology to define the temperature trajectory of each loan in its portfolio through its Green Weighting Factor (GWF) initiative. It is committed to set in 2021 (i) climate impact targets for all its banking activities, and (ii) the future date at which it expects its portfolio to be aligned with the objective of the Paris Agreement .</p> | <p>Responsible Banking (PRB)</p> <p>6.5.1<br/>Incorporating ESG criteria in financing operations and investments</p> <p>6.4.2.1 GWF: an innovative solution for a greener loan book</p> |
| <p><b>Principle 2: Impact and Target Setting</b><br/>We will continuously increase our positive impacts while reducing the negative impacts on, and managing the risks to, people and environment resulting from our activities, products and services. To this end, we will set and publish targets where we can have the most significant impacts.</p> |  |   |

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| <p><b>2.1 Impact Analysis:</b><br/> <i>Show</i> that your bank has identified the areas in which it has its most significant (potential) positive and negative impact through an impact analysis that fulfills the following elements:</p> <ul style="list-style-type: none"> <li>a) <u>Scope</u>: The bank’s core business areas, products/services across the main geographies that the bank operates in have been as described under 1.1. have been considered in the scope of the analysis.</li> <li>b) <u>Scale of Exposure</u>: In identifying its areas of most significant impact the bank has considered where its core business/its major activities lie in terms of industries, technologies and geographies.</li> <li>c) <u>Context &amp; Relevance</u>: Your bank has taken into account the most relevant challenges and priorities related to sustainable development in the countries/regions in which it operates.</li> <li>d) <u>Scale and intensity/salience of impact</u>: In identifying its areas of most significant impact, the bank has considered the scale and intensity/salience of the (potential) social, economic and environmental impacts resulting from the bank’s activities and provision of products and services.</li> </ul> | <p>Climate, biodiversity and human rights (due to our international presence) have been identified as significant impact areas of Natixis’ banking activities.</p> <p>Measuring and monitoring the bank’s impacts in these three areas has not yet reached the same level of maturity. Measuring environmental impacts, climate change and biodiversity in particular, is well advanced thanks to Natixis’ proprietary tool, the Green Weighting Factor (GWF). The tool uses a bottom-up approach which enables a very granular analysis of each loan. Climate impacts are systematically evaluated, while other environmental impacts (including biodiversity, but also water, pollution, and waste) are taken into account when material. The GWF methodology was finalized in 2019 for all sectors financed by the bank (except for the financial sector) and is being gradually deployed globally to all business lines.</p> <p>Impacts of our banking activities on human rights are evaluated through both the Equator Principles since 2010 (applicable when financing projects or specific assets) and the ESG Risk Screening Tool implemented in 2020 (applicable to all banking activities).</p> <p>Natixis is an active player within the UNEP FI working groups to develop the impact tools on portfolio and corporates. Natixis is committed to measuring the impact of its activities on all SDGs when guidance on how to apply the impact tools will be finalized and published (expected in 2021).</p> | <p>2020 URD, sections:</p> <p>6.4.2.1 GWF: an innovative solution for a greener loan book</p> <p>6.5.1 Incorporating ESG criteria in financing operations and investments</p> <p>6.4.1.2 Commitment to the Principles for Responsible Banking (PRB)</p> |
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| <p>(your bank should have engaged with relevant stakeholders to help inform your analysis under elements c) and d))</p> <p><i>Show</i> that building on this analysis, the bank has</p> <ul style="list-style-type: none"> <li>• Identified and disclosed its areas of most significant (potential) positive and negative impact</li> <li>• Identified strategic business opportunities in relation to the increase of positive impacts / reduction of negative impacts</li> </ul> |  |  |
| <p>Please provide your bank's conclusion/statement if it has fulfilled the requirements regarding Impact Analysis.</p>   |  |  |
| <p>Natixis has fulfilled the requirements regarding Impact Analysis. Climate, biodiversity and human rights have been identified as significant impact areas. Impact analysis has already been fully implemented on climate change through the Green Weighting Factor, to the most material sectors on biodiversity, and partially on human rights. Natixis is committed to measuring impacts of its activities on all SDGs as early as in 2021 if possible.</p>                   |  |  |

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| <p><b>2.2 Target Setting</b></p> <p><i>Show that the bank has set and published a minimum of two Specific, Measurable (can be qualitative or quantitative), Achievable, Relevant and Time-bound (SMART) targets, which address at least two of the identified “areas of most significant impact”, resulting from the bank’s activities and provision of products and services.</i></p> <p><i>Show that these targets are linked to and drive alignment with and greater contribution to appropriate Sustainable Development Goals, the goals of the Paris Agreement, and other relevant international, national or regional frameworks. The bank should have identified a baseline (assessed against a particular year) and have set targets against this baseline.</i></p> <p><i>Show that the bank has analysed and acknowledged significant (potential) negative impacts of the set targets on other dimensions of the SDG/climate change/society’s goals and that it has set out relevant actions to mitigate those as far as feasible to maximize the net positive impact of the set targets.</i></p> | <p>Climate, biodiversity and human rights have been identified as significant impact areas for the bank. Targets have been set to address the impacts of our activities on both climate change and biodiversity. Target setting on human rights impacts has not yet been completed.</p> <p>On biodiversity, Natixis disclosed in 2020 27 SMART targets to address the impacts of all its activities, related to SDGs 2, 6, 8, 9, 13, 14, 15 (through the framework of the act4nature international initiative).</p> <p>On climate change, Natixis has committed to aligning its banking activities on a well-below 2°C trajectory, and is currently working to define more granular targets for key sectors and each business line. New SMART targets will be set in 2021 using the Green Weighting Factor methodology, and Natixis will disclose the date at which it targets for its banking portfolio to reach alignment with the objective of the Paris Agreement. Impacts on all material issues covered by the SDGs (including human rights) are analysed for all our clients through the ESG Risk Screening tool, and negative impacts are mitigated for project financing through the Equator Principles, but no SMART target has yet been set on other areas but climate and biodiversity</p> | <p>2020 URD, sections:</p> <p>6.4.3.1 Natixis commitment for biodiversity</p> <p>Natixis’ complete commitment to biodiversity: <a href="https://www.natixis.com/natixis/en/read-the-full-version-of-natixis-individual-commitments-rqaz5_112023.html">https://www.natixis.com/natixis/en/read-the-full-version-of-natixis-individual-commitments-rqaz5_112023.html</a></p> <p>6.4.2.1 GWF: an innovative solution for a greener loan book</p> <p>6.5.1 Incorporating ESG criteria in financing operations and investments</p> |
| <p>Please provide your bank’s conclusion/statement if it has fulfilled the requirements regarding Target Setting.</p>  |  |   |
| <p>Natixis has partially fulfilled the requirements regarding Target Setting. Climate, biodiversity and human rights have been identified as significant impact areas: SMART targets have already been set on biodiversity and will be set in 2021 on climate. They still need to be defined for human rights. Other environmental and social impact areas are considered through the ESG Risk Screening tool and the Equator Principles.</p>  |  |   |

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| <p><b>2.3 Plans for Target Implementation and Monitoring</b></p> <p><i>Show that your bank has defined actions and milestones to meet the set targets.</i></p> <p><i>Show that your bank has put in place the means to measure and monitor progress against the set targets. Definitions of key performance indicators, any changes in these definitions, and any rebasing of baselines should be transparent.</i></p> | <p>For all its activities, Natixis has made strategic commitments on climate and biodiversity:</p> <ul style="list-style-type: none"> <li>- <b>Biodiversity:</b> each commitment has an indicator and a target defining the roadmap and enabling a monitoring of the implementation. Achievements of targets with a 2020-deadline are disclosed in our 2020 Non-financial performance report (chapter 6 of URD 2020).</li> <li>- <b>Climate:</b> The Green Weighting Factor is fully implemented in the bank's IT systems, allowing for a granular and regular monitoring of the climate impact of Natixis' banking activities. GWF data is monitored and reported internally to Natixis' management at least on a quarterly basis. Sectorial exclusion policies are also key levers to implement Natixis' climate strategy. Exclusions are monitored through the ESG Risk Screening tool.</li> </ul> | <p>2020 URD, sections:<br/>6.4.3.1 Natixis commitment for biodiversity</p> <p>Natixis' complete commitment to biodiversity: <a href="https://www.natixis.com/natixis/en/read-the-full-version-of-natixis-individual-commitments-rqaz5_112023.html">https://www.natixis.com/natixis/en/read-the-full-version-of-natixis-individual-commitments-rqaz5_112023.html</a></p> <p>6.4.2.1 GWF: an innovative solution for a greener loan book</p> <p>6.5.1 Incorporating ESG criteria in financing operations and investments</p> |
| <p>Please provide your bank's conclusion/statement if it has fulfilled the requirements regarding Plans for Target Implementation and Monitoring.</p>  |   |  |
| <p>Natixis has fulfilled the requirements regarding Plans for Target Implementation and Monitoring. All targets already set by Natixis are being monitored on a regular basis (at least quarterly), including through implementation in the bank's IT systems.</p>   |   |  |
| <p><b>2.4 Progress on Implementing Targets</b></p> <p><u>For each target separately:</u></p> <p><i>Show that your bank has implemented the actions it had previously defined to meet the set target.</i></p> <p><i>Or explain why actions could not be implemented / needed to be</i></p>  | <ul style="list-style-type: none"> <li>- <b>Biodiversity:</b> Achievements of targets with a 2020-deadline are disclosed in our 2020 Non-financial performance report (chapter 6 of URD 2020).</li> <li>- <b>Climate:</b> The GWF rating methodology was finalized in 2019 for all sectors financed by the bank (except for the financial sector which is excluded from the GWF scope).</li> </ul>  | <p>2020 URD, sections:<br/>6.4.3.1 Natixis commitment for biodiversity</p> <p>6.4.2.1 GWF: an innovative solution for a greener loan book</p>  |

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| <p>changed and how your bank is adapting its plan to meet its set target.</p> <p><i>Report on your bank's progress over the last 12 months (up to 18 months in your first reporting after becoming a signatory) towards achieving each of the set targets and the impact your progress resulted in. (where feasible and appropriate, banks should include quantitative disclosures)</i></p> | <p>After developing the methodology and a proof of concept phase, the GWF tool was implemented in the bank's IT systems and incorporated in the bank's processes along the lending value chain (new credit and annual review processes). The GWF is being gradually deployed globally to all banking business lines, including capital market activities for which it will also apply by end of 2021.</p>  |   |
| <p>Please provide your bank's conclusion/statement if it has fulfilled the requirements regarding Progress on Implementing Targets</p>  |  |   |
| <p>Natixis has fulfilled the requirements regarding Progress on Implementing Targets: reporting on targets with a 2020-deadline is included in our 2020 URD.</p>  |  |   |
| <p><b>Principle 3: Clients and Customers</b><br/><b>We will work responsibly with our clients and our customers to encourage sustainable practices and enable economic activities that create shared prosperity for current and future generations.</b></p>   |  |   |
| <p>3.1 <i>Provide an overview of the policies and practices your bank has in place and/or is planning to put in place to promote responsible relationships with its customers. This should include high-level information on any programmes and actions implemented (and/or planned), their scale and, where possible, the results thereof.</i></p>   | <p>Natixis acts as a responsible bank through financing activities that contribute to the transition to a low carbon economy (e.g. renewable energy, sustainable infrastructure), and/or that have a positive impact on society (e.g. social bonds), and by supporting the transition of our clients.</p> <p>In order to promote responsible relationships with its clients, Natixis has implemented several sectorial policies that apply to all products and services developed for clients, in the following sectors:</p> <ul style="list-style-type: none"> <li>- Coal</li> <li>- Defence</li> <li>- Tobacco</li> <li>- Oil and gas</li> <li>- Nuclear power</li> <li>- Mining and metals</li> <li>- Palm oil</li> </ul> <p>Natixis has also been a signatory of the Equator Principles since 2010, which implies in-depth analysis of environmental and social issues of projects, and continuous client engagement</p> | <p>2020 URD, sections:<br/>6.4.2 Green growth: financing the energy transition and combating climate change</p> <p>6.5.1 Incorporating ESG criteria in financing operations and investments</p> |

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|  | <p>(including on mitigation measures and impact commitments).</p> <p>Natixis has put in place a policy to systematically engage with its clients on all transactions covered by the Equator Principles, or falling under the framework of a sectorial policy.</p> <p>To identify, assess and monitor the environmental, social and governance (ESG) risks of its corporate clients, Natixis has developed and implemented in 2020 a complementary tool, the ESG Risk Screening tool.</p> <p>In 2020, Natixis also launched a “transition task force” to identify the transition potential of its clients active in the most carbon intensive sectors, using the GWF rating as a starting point of this analysis. The task force resulted in strongly increased engagement with those clients around their climate impacts and necessary pathway to achieve transition.</p> | <p>6.4.2.1 GWF: an innovative solution for a greener loan book</p> |
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| <p>3.2 <i>Describe</i> how your bank has worked with and/or is planning to work with its clients and customers to encourage sustainable practices and enable sustainable economic activities. This should include information on actions planned/implemented, products and services developed, and, where possible, the impacts achieved.</p> | <p>Natixis has been very active and innovative in the development of several types of financing with a social and environmental impact, focusing on achieving SDGs. Natixis is actively promoting sustainable finance, focusing on green bond issuance, renewable energy financing, sustainable infrastructure financing. Natixis has also closed several sustainability-linked loans resulting from client engagement on sustainability issues: the margin of such loans is directly linked to each client’s achievement of pre-agreed sustainability targets. Products and services focused on achieving positive social impacts were developed since early 2020, with inaugural COVID bond emissions.</p> | <p>2020 URD, section 6.4 Business line contributions to green and sustainable growth</p> |
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**Principle 4: Stakeholders**  
**We will proactively and responsibly consult, engage and partner with relevant stakeholders to achieve society’s goals.**

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| <p>4.1 <i>Describe</i> which stakeholders (or groups/types of stakeholders) your bank has consulted, engaged, collaborated or partnered with for the purpose of implementing these Principles and improving your bank’s impacts. This should include a high-level overview of how your bank has identified relevant stakeholders and what issues were addressed/results achieved.</p> | <p>Natixis interacts with many stakeholders through its various businesses and functions: clients, shareholders, employees, NGOs, associations, universities and schools, suppliers, regulators and supervisors. Although those regular interactions may not be specifically related to the Principles, stakeholders’ feedbacks regularly contribute to improve the bank’s policies and impacts.</p> <p>For example, NGOs are usually consulted on updates of Natixis’ sectorial policies. Natixis’ SMART targets on biodiversity set in 2020 were validated by a multi-stakeholder committee made up of 16 partners, including several environmental NGOs.</p> <p>Natixis is also working with independent third parties to verify information it discloses:</p> <ul style="list-style-type: none"> <li>- Deloitte performs audit work on the information published in the Non-financial performance report (reasonable assurance)</li> </ul> | <p>2020 URD, sections:</p> <p>6.1.5 Dialogue with stakeholders</p> <p>6.3 Business ethics and safety (Représentation of interests)</p> <p>Biodiversity Press Release:<br/> <a href="https://pressroom-en.natixis.com/news/natixis-mobilizes-its-business-lines-in-support-of-biodiversity-0b30-8e037.html">https://pressroom-en.natixis.com/news/natixis-mobilizes-its-business-lines-in-support-of-biodiversity-0b30-8e037.html</a></p> <p>6.10 Report by one of the Statutory Auditors, appointed</p> |
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|  | <ul style="list-style-type: none"> <li>- KPMG will carry out a first independent verification of the GWF in 2021 (all financing scope except trade finance), with a final opinion in 2022.</li> </ul> | <p>independent third party, on the consolidated non-financial performance report</p> <p>GWF Press Release<br/> <a href="https://pressroom-en.natixis.com/assets/190923-green-weighting-factor-rollout-natixis-pr-pdf-aa8e-8e037.html?lang=en">https://pressroom-en.natixis.com/assets/190923-green-weighting-factor-rollout-natixis-pr-pdf-aa8e-8e037.html?lang=en</a></p> |
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**Principle 5: Governance & Culture**  
**We will implement our commitment to these Principles through effective governance and a culture of responsible banking**

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| <p>5.1 Describe the relevant governance structures, policies and procedures your bank has in place/is planning to put in place to manage significant positive and negative (potential) impacts and support effective implementation of the Principles.</p> | <p>The Natixis' Code of Conduct provides a comprehensive framework of the rules and guidelines that apply to every employee in four main fields: be client-centric, behave ethically individually and collectively, act responsibly towards society, protect Natixis and Groupe BPCE assets and reputation.</p> <p>Since the end of 2020, Natixis has set up a new governance of its environmental and social responsibility (ESR) strategy, including:</p> <ul style="list-style-type: none"> <li>- ESR Committee at Board level that oversees the sustainability strategy,</li> <li>- ESR Committee at executive management level that effectively oversees implementation of the Principles,</li> <li>- Sponsor Committee (directors of business lines and support functions),</li> <li>- 2 Steering Committees (one focused on direct impact and onboarding issues, and one focused on business development and risk management).</li> </ul> | <p>2020 URD, sections:</p> <p>6.1.2 ESR governance</p> <p>6.2 Conduct</p> |
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|  | <p>This new governance structure fully supports the implementation of the Principles, through validation and monitoring of the sustainability business strategy, development of a complete ESG risk framework, implementation of sectorial policies and staff onboarding.</p> <p>Policies (including sectorial policies) and procedures (in particular through the GWF and the ESG Risk Screening tool) were developed to take sustainability issues into account systematically in the bank’s lending and KYC processes.</p>   | <p>6.4.2.1 GWF: an innovative solution for a greener loan book</p> <p>6.5.1 Incorporating ESG criteria in financing operations and investments</p> |
| <p>5.2 Describe the initiatives and measures your bank has implemented or is planning to implement to foster a culture of responsible banking among its employees. This should include a high-level overview of capacity building, inclusion in remuneration structures and performance management and leadership communication, amongst others.</p> | <p>Several initiatives are implemented to foster a culture of responsible banking amongst employees:</p> <ul style="list-style-type: none"> <li>- All staff are required to complete mandatory training on the Code of Conduct.</li> <li>- An e-learning on environmental and social responsibility, and the implementation of ESR within Natixis is currently being finalized, it will become mandatory for all staff in 2021.</li> <li>- Regular trainings on sustainable business topics are delivered internally for front officers of the bank (organised by the Green &amp; Sustainable Hub).</li> <li>- Sustainable criteria are factored into Natixis’ compensation policy:             <ul style="list-style-type: none"> <li>o In the Chief Executive Officer’s variable annual compensation,</li> <li>o In the Senior Management Committee members’ compensation,</li> <li>o In the Natixis’ profit-sharing agreement,</li> <li>o In certain Natixis subsidiary incentive schemes,</li> <li>o In savings schemes.</li> </ul> </li> </ul> | <p>2020 URD, sections:</p> <p>6.1.2 ESR governance</p> <p>6.2 Conduct</p> <p>6.7.1.7 Compensation policy</p>                                       |

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| <p>5.3 <b>Governance Structure for Implementation of the Principles</b></p> <p>Show that your bank has a governance structure in place for the implementation of the PRB, including:</p> <p>a) target-setting and actions to achieve targets set<br/>b) remedial action in the event of targets or milestones not being achieved or unexpected negative impacts being detected.</p> | <p>Please refer to the governance described in section 5.1 herein, set up by Natixis since the end of 2020.</p> <p>This new governance structure fully supports the implementation of the Principles:</p> <ul style="list-style-type: none"> <li>- The ESR Committee at executive management level (to which Natixis' CEO is a member) is responsible for the effective implementation of the Principles, including in particular for targets to be set, and actions to be implemented in order to reach targets set.</li> <li>- A regular reporting (at least annually, and for some issues quarterly) is being provided by operational teams to members of the ESR Committee to monitor the achievement of targets.</li> <li>- The 2 Steering Committees are responsible for proposing remedial actions in the event targets cannot be met or negative impacts arise from previous decisions. Depending on the level of importance, such proposition may be validated at Sponsor level, at executive management level, or even at Board level if necessary.</li> </ul> | <p>2020 URD, sections:</p> <p>6.1.2 ESR governance</p> <p>6.4.2.1 GWF: an innovative solution for a greener loan book</p> <p>6.5.1 Incorporating ESG criteria in financing operations and investments</p> |
| <p>Please provide your bank's conclusion/ statement if it has fulfilled the requirements regarding Governance Structure for Implementation of the Principles.</p>   |  |   |
| <p>Natixis has fulfilled the requirements regarding Governance Structure for Implementation of the Principles: Sustainability is fully embedded in Natixis' strategy and governance through dedicated committees, sector policies, lending issuance, KYC process trainings and compensation policies.</p>   |  |   |
| <p><b>Principle 6: Transparency &amp; Accountability</b><br/>We will periodically review our individual and collective implementation of these Principles and be transparent about and accountable for our positive and negative impacts and our contribution to society's goals.</p>   |  |   |
| <p>6.1 <b>Progress on Implementing the Principles for Responsible Banking</b></p> <p>Show that your bank has progressed on implementing the</p>   | <p>Natixis is actively involved in the implementation of the Principles:<br/><u>1- Alignment</u><br/>Natixis is committed to developing its activities to achieve SDGs. Our contribution to these objectives is detailed throughout</p>  | <p>2020 URD, all sections mentioned above</p>   |

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| <p>six Principles over the last 12 months (up to 18 months in your first reporting after becoming a signatory) in addition to the setting and implementation of targets in minimum two areas (see 2.1-2.4).</p> <p><i>Show that your bank has considered existing and emerging international/regional good practices relevant for the implementation of the six Principles for Responsible Banking. Based on this, it has defined priorities and ambitions to align with good practice.</i></p> <p><i>Show that your bank has implemented/is working on implementing changes in existing practices to reflect and be in line with existing and emerging international/regional good practices and has made progress on its implementation of these Principles.</i></p> | <p>our 2020 Non-financial performance report (chapter 6 of URD 2020).<br/>In 2020, Natixis contributed to 13 of the 17 UN SDGs.</p> <p><u>2- Impact &amp; Target Setting</u><br/>Natixis has set several SMART targets objectives on biodiversity in 2020 as part of its act4nature international commitment. In addition, Natixis increasingly uses the GWF tool to monitor the climate impact of its financing.<br/>Climate is a significant impact area for which more detailed targets will be set in 2021. Other ESG issues have been increasingly covered thanks to the development of the ESG Risks Screening tool (including human rights) when impacts are material.</p> <p><u>3- Customers &amp; Clients</u><br/>Client engagement has been reinforced over the past 18 months on climate-related and biodiversity-related issues thanks to the systematic use of the GWF in Natixis' credit process. The bank also strongly increased the development of sustainable finance products and services throughout its businesses.</p> <p><u>4- Stakeholders</u><br/>Natixis consults, collaborates, and engages with numerous stakeholders, including NGOs, associations of extra-financial rating agencies, its clients, its Independent Third-Party Organization.</p> <p><u>5- Governance &amp; Culture</u><br/>The ESR governance newly set up by Natixis is fully in charge of the implementation of the Principles.<br/>Trainings on sustainable issues are regularly implemented within the bank to increase the skills of Natixis' employees.</p> <p><u>6- Transparency &amp; Accountability</u><br/>Natixis has included progress on implementing the Principles and other voluntary commitments in the Non-financial performance report it releases every year as part of its annual reporting (2020 URD) in accordance with European Directive 2014/95/EU. A limited assurance is provided</p> |  |
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PRINCIPLES FOR RESPONSIBLE BANKING

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|   | on the content of this document by a third-party auditor. |  |
| Please provide your bank's conclusion/statement if it has fulfilled the requirements regarding Progress on Implementing the Principles for Responsible Banking  |   |  |
| Natixis has fulfilled the requirements regarding Progress on Implementing the Principles for Responsible Banking: progress on implementation is included in its audited Non-financial performance report part of its annual reporting (2020 URD). |   |  |

Annex: Definitions

- a. Impact: An impact is commonly understood as being a change in outcome for a stakeholder. In the context of these Principles this means (aligned with GRI definition) the effect a bank has on people/the society, the economy and the environment and with that on sustainable development. Impacts may be positive or negative, direct or indirect, actual or potential, intended or unintended, short-term or long-term.
- b. Significant Impact: Impact that in terms of scale and/or intensity/salience results in a particularly strong/relevant change in outcome for a stakeholder. In the context of these Principles, the concept of *significant* impact is used to ensure banks focus where their actions/business (can) matter most for people, economy and environment and to provide a reasonable and practical threshold for what issues need to be considered/included, similar to the concept of “materiality”.